

MAP to NSD

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STEP ONE RSD

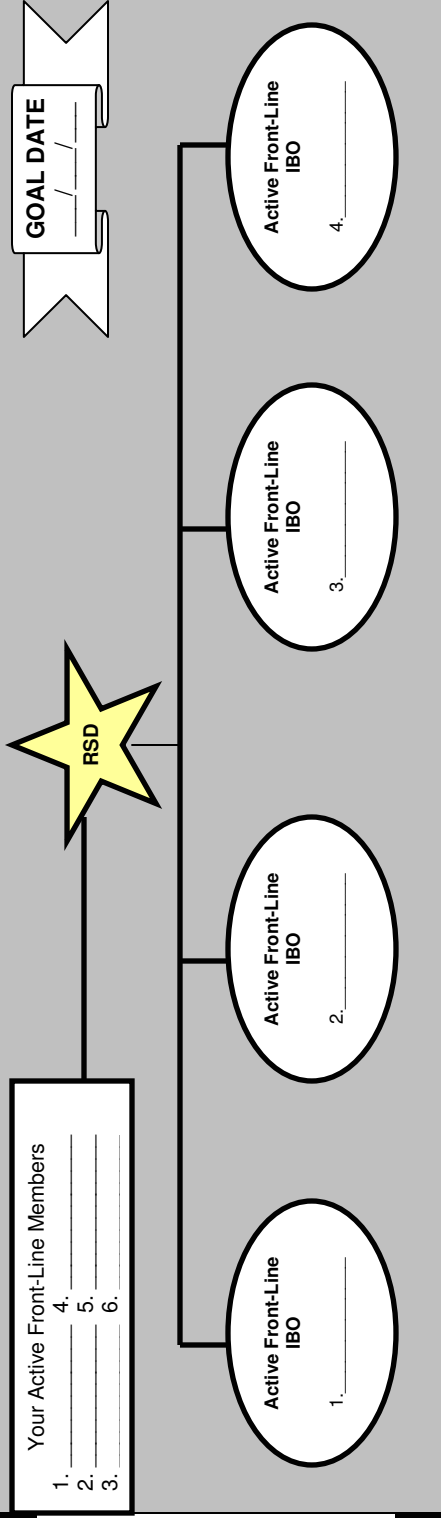
Regional Sales Director

Personally enroll 4 new active, 1st level IBOs & 6 new active, 1st level members to achieve RSD.

RSD's receive a Sales Director Contract that is 100% vested, willable and sellable.

Fast Track RSDs promote within 30 days of joining the business.

Regional Sales Director



STEP TWO SRSD

Senior Regional Sales Director

Promote three of your 1st level, IBOs to "paid-as" RSD and you'll advance to SRSD.

Active SRSD's receive a

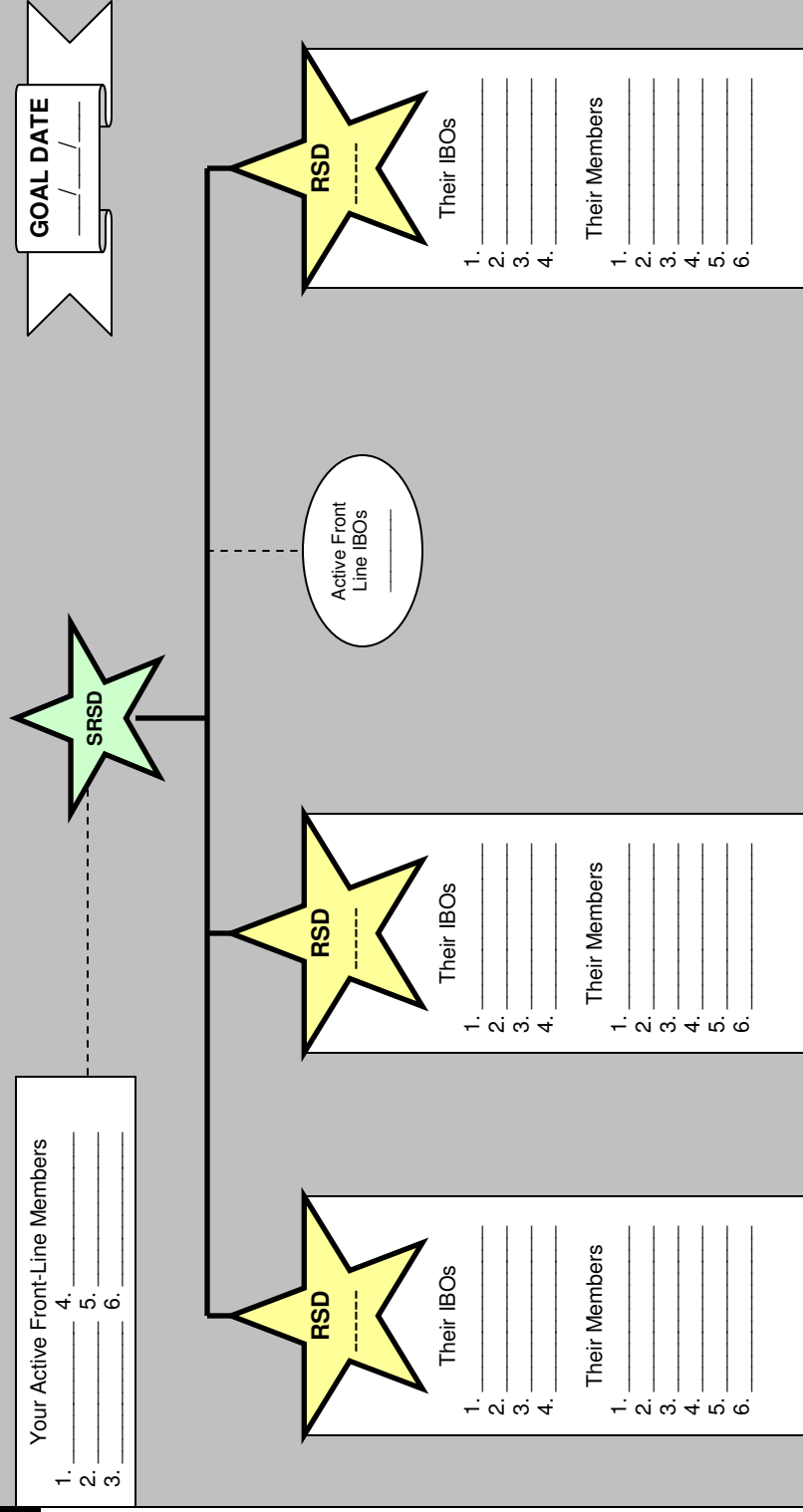
15% override

on their 1st generation RSD sales groups.

Fast Track SRSDs promote within 60 days of reaching RSD.

See Builder's Bonus Video DreamForMoreTeam.com

Senior Regional Sales Director



STEP THREE

ESD

Executive Sales Director

Promote one of your 1st level RSD's to "paid-as" SRSD, and you'll advance to ESD.

Active ESD's receive a

15% override

on their 1st generation RSD sales groups **PLUS a**

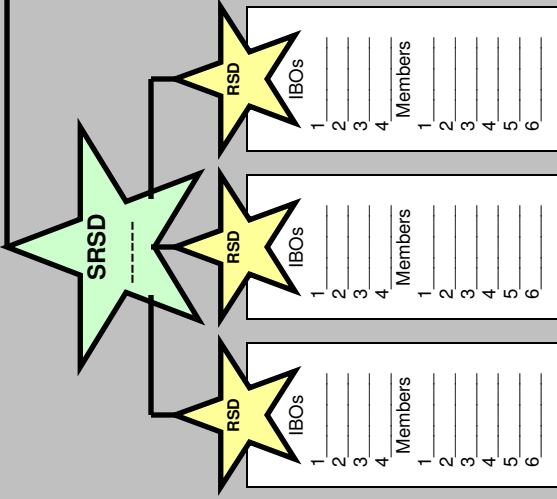
10% override

on their 2nd generation RSD sales groups.

Executive Sales Director

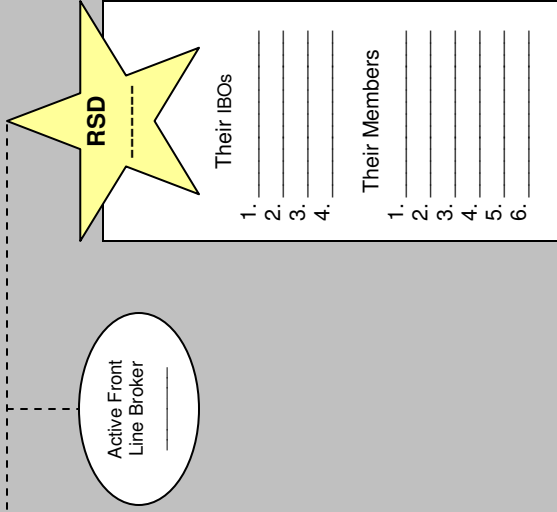
Your Active Front-Line Members

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____



GOAL DATE

____/____/____



STEP FOUR

SESD

Senior Executive Sales Director

Promote two of your 1st level RSD's to SRSD, and you'll advance to SESD.

Active SESD's receive a

15% override

on 1st generation RSD sales groups **PLUS a**

10% override

on 2nd generation RSD sales groups **PLUS a**

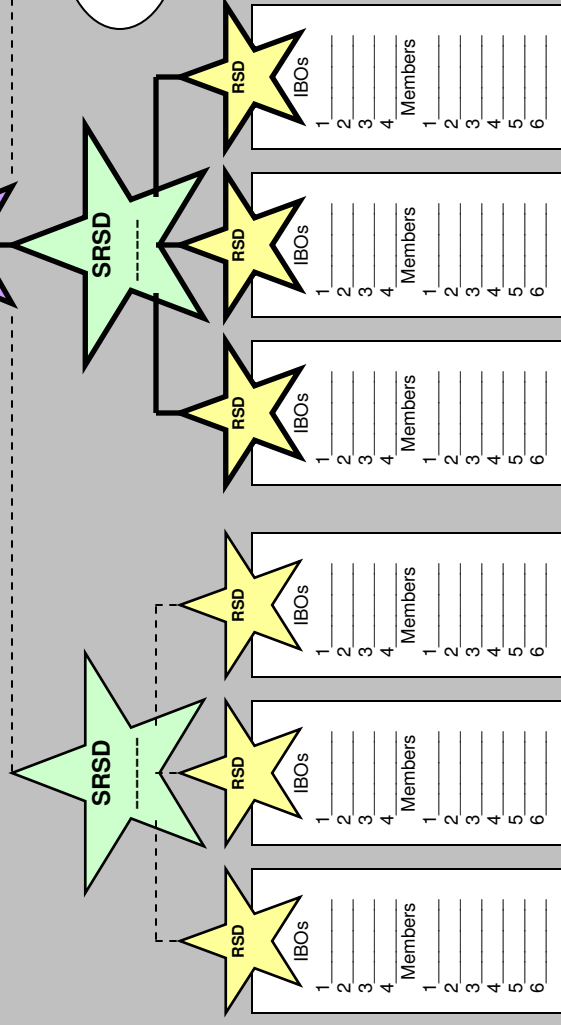
5% override

on 3rd generation RSD sales groups

Senior Executive Sales Director

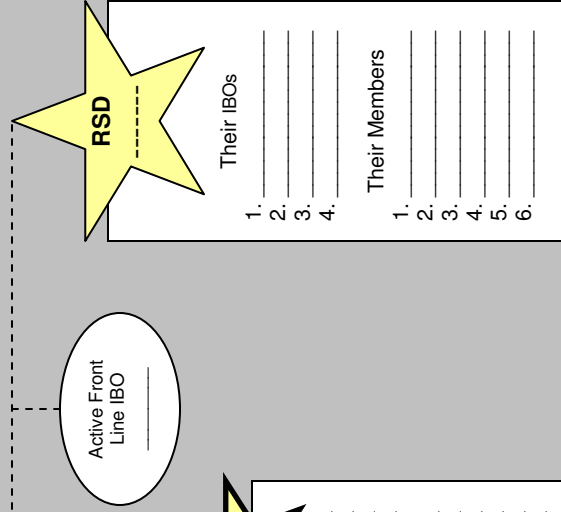
Your Active Front-Line Members

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____



GOAL DATE

____/____/____



STEP FIVE

NSD

National Sales Director

Promote three of your 1st level RSD's to SRSD and you'll advance to NSD. Active NSD's receive a

15% override

on 1st generation RSD sales groups PLUS a

10% override

on 2nd generation RSD sales groups PLUS a

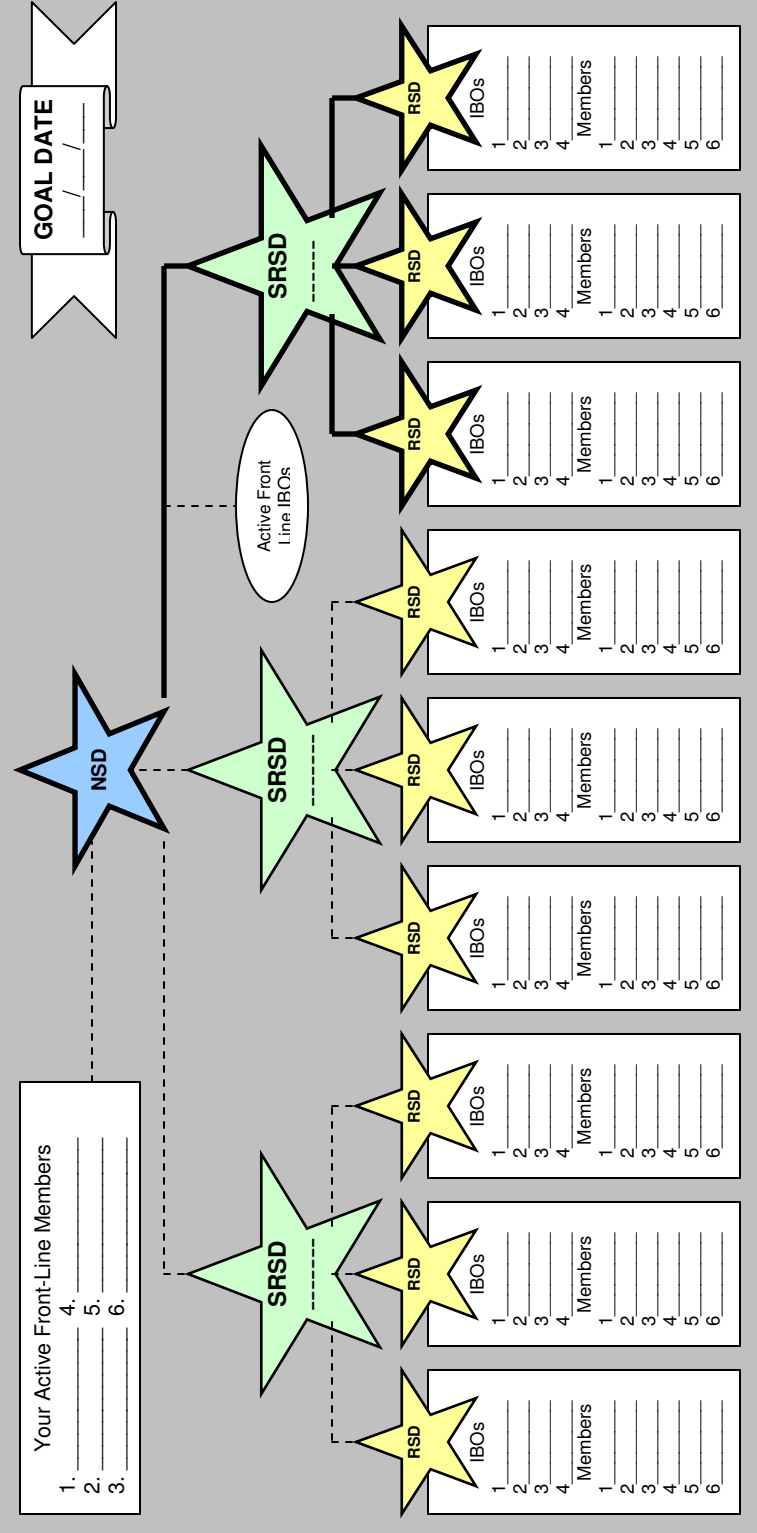
5% override

on 3rd generation RSD sales groups PLUS a

3% override

on 4th generation RSD sales groups

National Sales Director



*Please refer to AmeriPlan® Policies & Procedures Guide for additional compensation plan details.

IBO Earnings Potential

Program	Advance (6 mo)	Residual (month 7+)
- Basic IBO (\$50)	\$90.00	\$15.00 mo
- Dental Plus™ (\$19.95)	\$35.94	\$5.99 mo
- Basic Health™ (\$29.95)	\$53.94	\$8.99 mo
- Total Health™ (\$39.95)	\$71.94	\$11.99 mo
- Total Health Plus™ (\$59.95)	\$107.94	\$17.99 mo

RSD Potential Earnings: (4 IBOs & 6 Dental Plus) \$575.64 / \$1007.64 w TotalPlus
 As an AmeriPlan® Trainer you can earn an additional \$1140. See: APWebinar.com

DEFINITIONS

ACTIVE - any person or legal entity that holds a member, IBO Benefits or Sales Director agreement and is current on their fee payment.

ADVANCE - the commission paid upon activation of new business received, for example, IBO Benefits or member applications. IBOs may elect to receive commissions on an Advance or "As-Earned" basis. All IBOs get advances when they begin. Checks are issued daily.

OVERRIDES - commissions paid to upline Sales Directors; a specified percentage of Sales Group Monthly Revenue.

NVP National Vice President: NSDs are promoted to NVP when they have over \$10,000 in Personal (SGMR), 4 NSDs level 1, 3 NSDs level 2, 2 NSDs level 3 and 1 NSD level 4. NVPs earn 1% to infinity.

SALES GROUP MONTHLY REVENUE (SGMR) - total monthly Broker and member Benefits fees paid by individuals in a sales group.

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